



Camera di Commercio Italiana in Cina

中国意大利商会

China-Italy Chamber of Commerce

China-Italy Chamber of Commerce
Beijing Career Day, May 7th, 2017

Job Description

Position: CODEMA Chinese Representative

Place of Work: Mainland China (preferably Shanghai but flexible)

Type of Job: full time

Industry: Pharmaceutical

Required Experience: At least 3 years of working experience matured working for/with Western companies

Salary: Competitive fixed compensation, Commissions and target-based bonuses

Job Description

- Identifying producers, based on the instructions and guidelines of CODEMA HQ;
- Contacting and visiting the producers to promote the CODEMA label;
- Drafting communications, press releases and publications together with CODEMA HQ;
- Promoting CODEMA in China;
- Maintaining contacts with main Chinese partners - institutions;
- Formulating proposals on marketing and commercial strategies;
- Supporting in surveying about payments of fees by producers;
- Duly reporting about CODEMA activities in China;
- “Transmission belt”/“operational link” between EU and China: continuing information with CODEMA HQ about the needs and reactions of the market.

Candidate's Requirements

- University degree, preferably in scientific subjects, business, marketing or communication;
- At least 3 years of working experience matured working for/with Western companies;
- Provable experience in sales;
- Fluency in English;
- Good level of Chinese;
- Willingness to travel to visit producers (around 30% of the time) based on a flexible schedule.

Note: the form shall be downloaded, filled in and sent back to info@cameraitacina.com by Friday April 28th, 2017 noon (Beijing Time).