

## Motivation Letter – Ermanno Vitali

Dear Members of China Italy Chamber of Commerce,

Let me briefly introduce myself: I am 42 years old, I have been living and working in China since 2006 and excluding three years in Chongqing as General Manager of AnsaldoBreda's Joint Venture, I have always worked for FAAM China, where I am currently CEO. My real passion is China, where I also found love: I am married with a Chinese woman and we have three daughters.

This is the second time that I am in the running for the position of Board Member in the Shanghai chapter.

During my first term as Board Member, between 2020 and 2022, I had burdens and honor to support and coordinate the activities of CICC in the area of Nanjing and Wuxi. Although we had very hard time due to pandemic, we were able to get some important results. Just to mention few, we opened the relationship with provincial and local Authorities (FAO, Bureau of Commerce, CCPIT), we organized influential events (for example the Nanjing-Florence Friendship Anniversary) and we created several occasions of networking events for our members.

For the next term I would like to continue to make myself available, focusing efforts on the following topics:

- Give impulse in the territory to the activities of the Working Groups and create more networking opportunities between members but also between members and potential local partners.
- Deepen relationship with local Universities and create opportunities to find local talents
- Give continuity to the relationship with Authorities of Jiangsu and facilitate the communication between our members and them.
- Support new and higher events for the promotion of Italian System and Business Community in Jiangsu Province.

I firmly believe that we all need a strong Chamber, a strong association, in order to get a better performance of the Italian System and Business Community in China.

Thank you for your support.

Yixing, 09/03/2022

Ermanno Vitali

