



**Andrea Spiriti**

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53 years old, master degree in aerospace engineering, more than 25 years of experience in aerospace industry.

Since 2000 entrepreneur, founder and/or owner/co-owner of 4 companies in Europe (Neos, Aviotrace Swiss, Italian Aerospace Network and Wefly), 3 in Asia (Neos China, Aerospace Consulting, Wefly International Training Academy), all dedicated to aerospace. In all companies he has held roles at managerial and/or c-level.

Since 2008 strongly oriented towards international business development with significant experience in four different macro geographical areas (US, EU, ME and Asia).

Co-founder in 2010 of the Italian Aerospace Network for which I have always served as President.

Constant presence in China since 2011 to support the activities of IAN, its members, and technical partners. Developed projects with the main Chinese players (COMAC, AVIC, XAC etc), defined collaborations with the main Chinese aeronautical districts and actively participated in the definition of Italy-China governmental agreements in the aviation field, supported and coordinated the creation of different collaboration platforms between Italian and Chinese companies.

He promoted and managed the participation of delegations of Italian companies in major events in China and actively supported the visit of Chinese delegations to Italy.

As President of IAN, he supported and advocated the creation of the AAWG and actively participated in its coordination in the initial phase of its activities

From 2017 totally dedicated to developing and managing projects in Asia (China and ASEAN) supporting Italian companies to identify and develop new business opportunities.